



July 2016 Market Update - Richard Self

With the election put to bed, it's time to get back to business.

The property market has shown some positive shifts in the last few months and if you've been thinking about selling now is a great time. Here's why:

- The number of homes for sale is currently decreasing and interest rates are at record lows.
- The market is starting to move and buyers are keen to lock in loan deals with some fantastic deals on offer.
- Typically, a looming election tends to freeze the economy and the real estate market in particular as people prefer to wait for the result before making financial decisions. Now that the election is behind us, it's time to go!
- Spring selling season will be in full swing in just 6 weeks (where has the year gone!), meaning more competition. Now is a great time to get your property prepared for sale and get a head start on the rest of the market.
- The economic cycle is turning. The eastern states market has been booming for awhile and our market will inevitably follow as usual.

I have a number of proven marketing plans and would love to meet with you to discuss your options. Please don't hesitate to contact me on **0439 978 117** or richard@mackhall.com.au

